

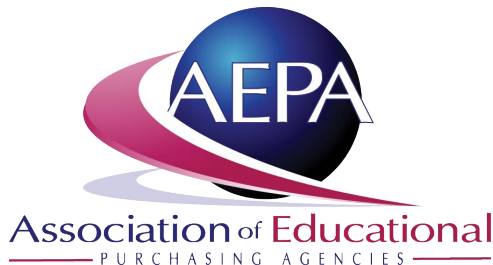
## Association of Educational Purchasing Agencies Cooperative Contract *Funding Actualized.*



### Overview

Our **AEPA Cooperative** contract aims to help you achieve your procurement goals while saving you time and money along the way. You will have access to SHI's product catalog, including hardware, software, and services across **AEPA Cooperative contract** approved manufacturers. We understand that procurement professionals have a range of demands, responsibilities, and operation-critical decisions. That's why we offer a comprehensive approach and focus on delivering the services that matter most to your constituents.

Public sector entities can benefit from the following contract:



- **Contract Name:** AEPA #025 – Purchasing Category F: Cyber Security & Training Services
- **Contract #:** AEPA #025 – F/
- **Expiration Date:** June 2029
- **Scope:** Cybersecurity Assessment & Planning; Implementation of Security Measures: Network, endpoint, data, Identity and Access Management (IAM), Cloud; Security Monitoring and Incident Response; Cybersecurity Training; Compliance and Reporting

### Benefits of SHI Contracts

- Extensive list of software and hardware vendors
- Simplified procurement
- Competitive pricing
- Online catalog options
- Professional services are available
- Advanced deployment
- Diverse supplier

### How to take advantage of Contracts:



Verify eligibility



Identify technology requirements



Place order through SHI representative



Enjoy benefits of cost-effective, compliant purchases

### Why SHI?

At SHI, we are dedicated to empowering education customers with the tools and expertise needed to thrive in today's rapidly evolving digital landscape. With extensive experience in delivering cybersecurity solutions and training services, we understand the unique challenges faced by educational institutions. Our partnership with AEPA ensures that schools and educational bodies receive the highest quality service and support, enabling them to focus on their core mission of educating and inspiring the next generation.

**Contact  
Information:**  
TeamAEPA@shi.com



*Helping schools to solve  
what's next with*

o SHII

# TRUSTED by K-12 EDUCATION INSTITUTIONS NATIONWIDE

Efficient, secure, and cost-effective IT solutions

## TRUSTED RESELLER

Simplifying IT acquisition for  
K-12 institutions

Proven  
experience

Grant assistance  
expertise

Licensing  
expertise

Access to leading  
brands and emerging  
technologies

**4,500+**  
K-12  
districts served

**1,000+**  
Organizations assisted  
with grants

## RESILIENT INFRASTRUCTURE UNINTERRUPTED LEARNING

Protecting students, faculty, and critical  
infrastructure

Cybersecurity  
expertise

K-12 regulatory  
compliance

Managed  
IT services

Competitive  
pricing

**98%**  
Customer retention in  
the K-12 sector

**1000+**  
Technology  
Partnerships

## PERSONALIZED SUPPORT LOCAL EXPERTISE

Nationwide teams are ready  
to serve you

Custom configuration  
and deployment

Dedicated account  
management

Innovation  
showcase

Strategic planning  
workshops

**275+**  
Account executives with  
deep government IT  
experience

**160**  
Dedicated solutions  
engineers certified in  
CISSP, CCNA, etc.



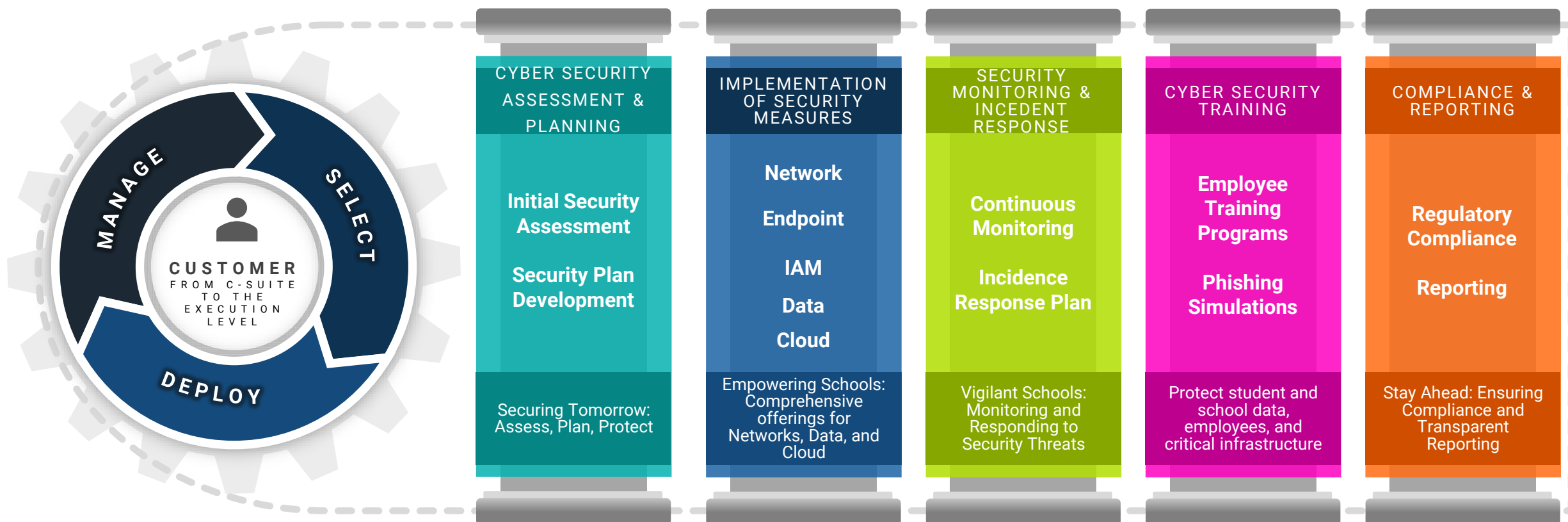
For 35 years, SHI has been rooted in *stability*, enabling consistent organic *growth* and *diversification*. Today, we're proud to be the *largest Minority- and Woman-Owned Business Enterprise* in the United States.

We are passionate about delivering exceptional value and experience as we help customers achieve their business outcomes and *adapt continuously to change*.

**THAI LEE**  
*PRESIDENT and CEO, SHI*



# Full Catalog Contract – Cyber Security & Training Scope



# SOLUTIONS from TOP VENDORS

Tailored for K-12 education

## INFRASTRUCTURE

APC

CISCO

DELL

Hewlett Packard  
Enterprise

JUNIPER  
NETWORKS

Lenovo

Microsoft

NUTANIX

NetApp

PURESTORAGE

### SILICON PARTNERS

AMD

intel

NVIDIA

### CLOUD PARTNERS

aws

Google Cloud

## CYBERSECURITY

CISCO

CROWDSTRIKE

COMMVAULT

f5

FORTINET

okta

paloalto  
NETWORKS

rubrik

TANIMUM

tenable  
network security

veeAM

zscaler

## IT OPTIMIZATION

aws

Azure

CHECK POINT

CISCO

citrix

DELL

Extreme  
networks

FORTINET

Google Cloud

IBM

JUNIPER  
NETWORKS

Microsoft

Dynamics 365

NUTANIX

ORACLE

paloalto  
NETWORKS

SAP

servicenow

veeAM

vmware